



Your MGA for Life!

Partnering with Independent Advisors Since 1975

Welcome to Global Pacific

Thank you for exploring an opportunity with Global Pacific Financial Services Ltd. As an advisor-centric Managing General Agency (MGA), we have proudly supported independent financial professionals and their clients across Canada since 1975.

Our success lies in understanding what matters most to advisors — practical support, reliable service, and a relationship built on trust. Whether your focus is insurance, investments, or integrated financial planning, our experienced team works alongside you to deliver real, lasting value.

We're here to help you grow a sustainable and successful practice — and we look forward to being a part of your journey.

Our Story

Founded in 1975, Global Pacific was built to serve the evolving needs of independent advisors. For five decades, our mission has remained the same: to offer responsive, knowledgeable, and personalized service to financial professionals across the country.

What Makes Us Different

We don't just process your business. At Global Pacific, we help you build it — with training, mentorship, tools, and opportunities to scale your practice, your way.

Why Choose Global Pacific?

A Trusted MGA Partner

Choosing the right MGA is a vital step in your professional journey. With Global Pacific, you gain a seasoned partner with a strong reputation, deep carrier relationships, and a longstanding commitment to advisor success.

Service & Support

You'll be supported by a dedicated team, including experienced account managers who oversee every case from submission to settlement. Our sales and marketing team offers hands-on guidance to help you position client solutions and grow your book of business.

Carrier Relationships

We work closely with Canada's leading insurance and wealth providers — giving you access to top-tier insurance, investment, and living benefits solutions tailored to your clients' unique needs.

Business Building

What sets us apart is our ongoing commitment to your professional growth:

- Business Development Sessions (BDS)
- Sales Mentorship & Case Consultation
- Access to legal, tax & underwriting professionals
- Succession Planning for long-term continuity

Empowering You with Tools for Success

Technology That Works for You

Our VirtGate platform gives you 24/7 access to client files, reports, and case documents — all from a secure, cloud-based system. You'll also benefit from exclusive advisor tools and updates at globalpacific.com, including:

- Compliance resources
- Carrier bulletins & newsletters
- Software links
- Event registration & advisor updates

Compliance Made Simple

Need help with your compliance program? We support advisors in building customized compliance regimes aligned with FINTRAC and CLHIA standards. We keep you informed with timely updates and bulletins — so you can stay focused on your clients.

Compensation & Recognition

We reward performance. Our competitive compensation includes:

- Attractive override structure
- Qualification for annual education & marketing conferences
- Sales contests, promotions & recognition programs throughout the year

Lifelong Learning & Professional Growth



At Global Pacific, we are committed to helping you grow — not just in business, but in knowledge, skill, and credibility. That's why we offer **co-op education allowance** to support your pursuit of professional designations while you continue to build your practice.

With our backing, you can work toward industry-leading credentials that enhance your expertise and set you apart:

- **CFP®** – Certified Financial Planner
- **CHS** – Certified Health Insurance Specialist
- **CLU®** – Chartered Life Underwriter
- **QAFP™** – Qualified Associate Financial Planner
- **EPC** – Elder Planning Counselor
- **PFA™** – Professional Financial Advisor

Whether you're aiming to deepen your technical knowledge, broaden your advisory skills, or enhance your client value, we'll help you take the next step with confidence.

Let's Build Your Business Together

Are you ready to grow with Global Pacific?

Whether you're new to the industry or expanding an established practice, Global Pacific is ready to be your partner in success. Our team is here to listen, understand your goals, and provide the tools and support you need to reach them.

Let's start the conversation.

Contact us today and discover how partnering with Global Pacific can help you take your business to the next level.

Contact Us



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