

eBulletin: July 10, 2020

Submitted by Victoria on July 10, 2020 - 9:19am



Canada Life now accepts electronic signatures for Agent of Record change requests

- Canada Life now accepts secure electronic signatures by clients on Agent of Record (AOR) change requests for both [insurance](#) and [segregated funds](#), provided you use an eSignature provider you've entered a contract with
- You must use an eSignature provider you've entered a contract with, not Microsoft Paint or other editing tools which are not acceptable for electronic signatures
- You're don't need to provide your client's email and phone number as long as we have the transaction summary report from your eSignature provider. We'll contact your client if we have questions
- You must verify all eSignatures with your clients prior to submission and inform your client that Canada Life may contact them to confirm their request

Chinese 2020 *Financial facts* now available

- You can view and download this year's Financial facts in traditional Chinese (46-4758 CH) and simplified Chinese (46-4758 CHS) from the [Chinese marketing catalogue](#) and order printed copies through [Supply Services](#)

Crises are trend accelerators: Six market trends happening right now

- COVID-19 has meant big changes ? whether we like it or not, but humans are built for change by being social, resilient and innovative
- Companies can gain a competitive advantage by thinking about safety first as they delivery their product or service
- Digital delivery and online retail have become a necessity for everyday business as ecommerce, as a percentage of overall retail, has grown substantially over the last six months
- Crises accelerate existing trends; however, they're also catalysts for change and innovation. Capital markets are at the heart of entrepreneurship and will be part of every opportunity as they develop

COVID-19: Helping you help your clients

- We're committed to supporting you and your clients as we see growing concern over COVID-19
- Check out our COVID-19 landing page with all the information and resources you need to navigate through these unprecedented conditions